HEATHER
Oh, hi! I didn't know you were dropping off inventory today.

GRANT
Well, I am.

HEATHER
Where do you want me to put all of it? We're running out of room on the floor, now that you turned the back room into your portal through time and space.

GRANT
You can figure that out. You know, if you have ideas about the store, Heather, I want to hear them. This is a team effort, right? Let's share ideas with each other, like you know how when you have thoughts or ideas to solve problems? And make decisions? It's –

HEATHER
It's brainstorming.

GRANT
It's brainstorming! Yes! Like – it's like a storm of thoughts and ideas, crackling, you know, like thunder and lightning and storming and everything. And, um, where was I going with this – right! I have thoughts and ideas too, and when we *share* them with each other, everyone's thoughts and ideas get – it's like a storm! And storms are – good!

HEATHER
Yeah. Great. I think we need more storage in the store.

GRANT
Okay, well, heard. I hear you. Big ears. Women's voices. But. *I* think we have enough.

HEATHER
I think you aren't around enough to know how much storage we need.

GRANT
Here's a thought idea! It's a good one. If you want more space, then sell more socks. Easy!

HEATHER
I am selling socks. I just made a sale, before you came in.

GRANT
I think we can do more. These are the best socks in the world, you know.

HEATHER
I know.

GRANT
No one makes them like us.

HEATHER
There's a reason they're $700! Haha.

GRANT doesn't laugh.

GRANT
I hope you take this product as seriously as I do.

HEATHER
Of course.

GRANT
Good. And this counter needs to be polished. It's custom-made poured concrete. It needs to be polished once a week. How often are you polishing it?

HEATHER
– Yeah, once a week, yeah.

GRANT
Details, Heather. It's all about details.
I have to get going.

HEATHER
Why did you build a portal, anyway?

GRANT
You know, when you're running a business, sometimes you have to *innovate*, right? And take *risks.* Do something that's never been done before. And this – this has never been done before. And it's going to make us better. It's a new era for Sacques & Company.

HEATHER
But – why?

GRANT
Don't be nosy, Heather.

GRANT exits out the front door. HEATHER takes another deep breath. She picks up her phone and dials a number.

HEATHER *into phone*
Hey, Reggie.
I need, um – I need to ask you for that favor.
The investment, yeah. I think I'm ready to start. Up. With the startup. My store. Heather's.
Apostrophe s. Like possessive.
Great! Yes, I can get a pitch together! I think you'll really like it.
Thanks Reggie – this is so exciting!!
Well, you're right, not exciting yet. Of course you still have to decide.
But still, exciting to be doing this with a friend!
– Right. Potential business partner.
But you know what I mean.
Yeah, I understand you'd be taking a risk on me. Of course.
Totally.
Well. Thank you, Reggie. I appreciate it.
I can't wait to – !
Right. I know your time is limited. Sorry! Okay! Bye!

Transition.